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Sansone Group leads successful disposition of Retail Center in Terre Haute, IN

St. Louis, Missouri — April 6, 2022 — Sansone Group led the successful disposition of Towne South Plaza, a 163,000 SF retail center in Terre Haute, IN, to Wild Moose Ventures and has retained management and leasing under the property's new ownership.

Sansone Group managed and leased the property since 2002, and in 2015, Sansone Group bought the Center while retaining in-house services. Even through the 2008-2009 recession, Sansone Group's Grant Mechlin led the leasing effort resulting in an unprecedented 100% occupancy at the Center.

In recent years, Towne South, with Sansone Group's management and leasing expertise, established itself among the strongest retail centers in the trade area while other neighboring centers' vacancies steadily rose. Sansone Group's property management team facilitated major roof renovation with third-party restoration and insurance, increasing the asset value and making Towne South the most desirable relocation option for a number of repositioning national retailers in the area.

Sansone Group connected with Wild Moose Ventures through Mechlin and Mid-America Real Estate Corporation's Ben Wineman. The team led a record contract-to-close disposition within less than 90 days.

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[About Sansone Group](#)

Sansone Group is a family-owned and operated national commercial real estate firm headquartered in St. Louis with six offices across the US. The firm specializes in development, facility management, and brokerage services in commercial and residential sectors. Sansone Group is committed to providing superior and comprehensive commercial real estate services for every customer through Teamwork, Creativity, Hard Work, Faith, and Professionalism. Founded in 1957 by Anthony F. Sansone, Sr. and now led by four of his sons as principals of the firm: James, Timothy, Douglas & Nicholas.

[About Mid-America Real Estate Corporation](#)

Our exclusive focus on retail real estate, combined with cutting-edge information, technology, and unsurpassed service, distinguishes Mid-America within the industry and gives our clients a competitive edge.

With over 35 years of diverse experience and thousands of deals completed, Mid-America has cultivated strong and enduring partnerships with retailers, landlords, owners, and brokers close to home and around the globe. Our five offices and team of more than 275 employees support clients all over the Midwest.

About Value Moose Ventures

Wild Moose Ventures achieves passive wealth-generating opportunities through commercial real estate investments in the Midwest. Sound financial investments in an environment of trust, transparency, education, and integrity. Value-driven operations designed to improve the lives of our investors, tenants, and community.